## 13 Tips for Home Staging

When buyers tour your home, you won't be able to stand in the background with a pair of pompoms, cheering about how great a deal it is. The home will need to impress buyers all on its own. We've put together a list of things you can do to make your home look its best.

Less is more.

Rent storage to help de-clutter. Remove enough so that closets & storage spaces are half empty.

- Make sure your rooms are well lit.

  Open the shades, blinds, or curtains to fill each room
- Get other opinions.
  Ask a friend to critique your home.

with natural light.

- **Don't hide any assets.**Remove rugs to highlight nice flooring. Clear off counters to display any stone, granite, etc.
- Create traffic flow through the rooms.

  Place seating into conversational groups and use pieces to help navigate visitors through your home.
- Freshen up your home.

  Air out rooms by opening windows before showings.

  Display fresh flowers or a bowl of brightly colored fresh fruit.
- Update your main locks. If you have various keys for each door, re-key the house so everything is on one key (knob, dead bolt, garage, etc).

Leave instructions for the agent.

If there's anything the showing agent needs to know (i.e. "don't lock the front door" or "take off your shoes"), make sure you leave clear instructions in an obvious place.

Remove all pets.

Keep pets in the backyard or garage, take them for a walk, send them to a friend or board them for uninterrupted showings.

**▲ M** Make minor repairs.

Fix issues that can distract buyers such as leaky faucets, burnt out bulbs, loose knobs, broken tiles, squeaky hinges, and even worn toilet seats.

- Clean and make your bed everyday.
  You never know when a showing might occur.
- 12 Don't forget yard maintenance.
  This is your home's first impression. Weed, mow, paint the trim, clean the windows, etc. Remove your car from the driveway.
- Remove all personal items.
  Put away or hide all photos, refrigerator art, calendars, valuables, prescription drugs, all bathroom toiletries, grooming products, etc.



